JANUARY 2024

# **The Desert Candle**

The Official Bulletin of the Desk and Derrick Club of Farmington Established 6.28.1957

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### **IPANM** Seminar

### Desk and Derrick Club of Farmington

P.O. Box 3984 Farmington, NM 87499

Newsletter Editors: Heather Woods & Nicole Alley



### **January Membership Meeting**

Please join us for the Desk and Derrick Club of Farmington's January membership meeting to be held at Flowco Production Solutions located at 1036 Hwy 516, Aztec, NM beginning at 12pm. Lunch will be provided by Flowco with RSVP due to Secretary Philana Thompson by Monday, January 22nd.

Mr. Jake Rodstrom of Flowco Production Solutions will be presenting and demonstrating the operation of a plunger lift system.

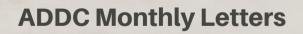
For additional information on Flowco's products and services, visit their website at <u>FlowcoSolutions.com</u>.



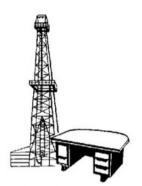
### San Juan College Community Fair

Come help us share Desk and Derrick with San Juan College students at the Community Fair on Tuesday, January 30th from 3 to 5pm. We will have brochures to hand out to prospective student members. Tuesday SIC EVEN' January COMMUNIT 5 Student Sun Lounge 3 - 5 PM Join us and find out the many services available throughout our local community Cab will host an activity As student visit the booths they can collect coins to use for donuts, drinks and entries into the prize drawing.

SAN JUAN COLLEGE Student Engagement & Campus Life. More Info 505-566-3403



Every month, the Association of Desk and Derrick board members write letters which are published on the ADDC website, <u>ADDC.org</u>. Please log-in to the website, click on Monthly News, and read these informative and motivational letters from our leadership.



ASSOCIATION OF DESK AND DERRICK CLUBS

#### 2024 Board of Directors

PRESIDENT Heather Woods Whiptail Midstream

VICE PRESIDENT Nicole Alley Walsh Engineering & Production

SECRETARY Philana Thompson Merrion Oil & Gas

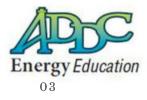
TREASURER Helen Trujillo Robert L. Bayless, Producer LLC

DIRECTOR Trudy Cundiff Robert L. Bayless, Producer LLC

IMMEDIATE PAST PRESIDENT Kari Burkhow Marathon Petroleum Corporation

PARLIAMENTARIAN Nell Lindenmeyer A-Plus P&A, LLC





Desk and Derrick Club of Farmington P.O. Box 3984 Farmington, NM 87499-3984

January 22, 2023

Hello Desk and Derrick Club of Farmington Members!

I am so happy to serve as your President again this year. I am looking forward to a year of great meetings and field trips. Networking seems to be the backbone of our club, so I'll be looking to increase the opportunities for socials and other engaging group activities.

Our AIMEE (Achievement in Maintaining Energy Excellence) committee prepped and submitted our club's entries for this year's contest. If you are wondering – yes, I had to look it up. But the funny name does not diminish the importance of the AIMEE contest which is to encourage each club and member to share exceptional programs, letters, articles, and photographs. So, as we kick off a new year, please keep in mind what you might contribute to the programs, field trips, and bulletin this year. You can win an AIMEE award too!

The West Region Meeting will be here before we know it, so be sure to put it on your calendars for April 18-20<sup>th</sup> in Corpus Christi, Texas. The Artesia Club is working hard to make it a memorable and educational experience, so let's show them our support through attendance. We will also be looking for donations to help offset the burden on membership, so as your companies are planning their financial year, I ask you to please advocate for Desk and Derrick. We have so many wonderful companies supporting our club not only through donations but also through participation in the Bogey Bash, hosting our meetings and functions, and providing for the countless hours that our members spend on Desk and Derrick activities and duties.

We would love to share all our Club has to offer with even more people. Take a look in your office and your sphere of influence. Do you know people who might want to learn more about the energy industry or gain a network of folks who are always willing to help? Two of our newest members, Holly Wolters and Susan Jackson, found us and joined our Club from Denver, Colorado! Desk and Derrick has boasted members from all sorts of "neighboring" sectors such as insurance, financial services, education, and marketing. It is so exciting to have fresh perspectives in our D&D family.

In closing, please feel free to reach out to me if you have any questions or ideas. My email address is <u>Heather.Woods@WhiptailMidstream.com</u> and my cell number is (505) 716-2787. The only dumb question is the one that doesn't get asked, and I'll shamelessly beg for ideas anytime, so send them! Also, send anything you'd like to see in the Desert Candle to me. I am a Facebook dropout, so please send me local happenings membership might be interested in. Please, please, send write-ups of things you'd like to share, industry news, and articles I know you will draft up (hint...hint...AIMEE awards).

I look forward to seeing many of you at our January membership meeting on January 25<sup>th</sup> at Flowco Production Solutions beginning at noon. Jake Rodstrom will be presenting and demonstrating the operation of a plunger lift system.

Sincerely, Heather Woods



#### **Board of Directors**

PRESIDENT **Wendy Sparks** Carl E. Gungoll Expl. LLC

PRESIDENT ELECT Kathy Martin Acadian Ambulance Service, Inc.

SECRETARY Kelli Hiltbrand Sutton Pump & Supply, Inc.

TREASURER Sue Weaver Osborn Heirs Company

IMMEDIATE PAST PRESIDENT Barbara Pappas Cobra Oil & Gas Corp.

PARLIAMENTARIAN Evelyn Green GBC Minerals

CENTRAL REGION DIRECTOR Michelle Burgard Devon Energy

NORTHEAST REGION DIRECTOR Shelly Hildebrant Hanley CPA PLLC

SOUTHEAST REGION DIRECTOR Angie Corvers Retired

WEST REGION DIRECTOR **Heather Woods** Whiptail Midstream Heather Woods 2024 West Region Director 1703 Calder Street Farmington, NM 87401 (505) 716-2787 Heather.Woods@WhiptailMidstream.com

January 2024

Dear West Region Members:

It is an honor to represent you on the ADDC Board in 2024. Our President, Wendy Sparks, continues to demonstrate her dedication to our association, and I am excited to see the direction she steers the ship this year.

With the new year comes new leadership opportunities for all members. We are looking to fill the seats of the region representatives for the various committees. Many of these committees do not take a great deal of time, just someone willing to make sure the appropriate actions are taken at the appropriate times, and maybe throw in some fresh ideas of how to get those actions accomplished. If you are interested in serving on one of the open committees, please let me know. Here is a table of the committees showing the region representatives who have already signed on, and those committees that still need volunteers:

Committee	West Region Representative	ADDC Chairman	
Club Bylaws		Judi Adams	
Guidelines Review		Judi Adams	
Education/Certification	Heather Woods	Philana Thompson*	
Finance Review	NA – by appointment	Philana Thompson*	
Membership		Evelyn Green	
Program	Audra Horton	Kim Cadle*	
Public Relations		Helen Trujillo*	
Rules		Diana Walker	
Tax Exempt – US	Tammy Rankin	Jennifer Smith	
Tax Exempt – Canada	Wanda Guenther	Wanda Guenther*	
Contest	Cindy Garrison	Philana Thompson*	
Leadership		Barbara Pappas	
Marketing	Carrie MacMullin	Helen Trujillo*	
Nominating	NA – by appointment	Evelyn Green	
Registrar	Nicole Alley	Keith Atkins	
Technology		Kuohui Suchecki*	

I'd like to point out that all the ADDC Chairmen highlighted and indicated with an asterisk are from the West Region. We can be proud to say that our region demonstrates our commitment to Desk and Derrick through action, such as serving in committee and board positions. I also know that each of your clubs has committed members that may not receive the recognition of those outside your club very often but be sure to acknowledge all that hard work throughout this year. Our clubs are made so much brighter by all the helping hands! The Association Budget and Planning meeting will be held on January 27<sup>th</sup>. If you have any ideas or concerns that you would like me to bring before the Board at that time, please let me know.

Also, don't forget the AIMEE contest submission deadline is January 15<sup>th</sup>. Philana Thompson will be hosting a training session on January 11<sup>th</sup> at 5:30pm MST. If you are interested in attending the virtual meeting, please send Philana an email so that she can send you an invite (<u>pthompson@merrion.bz</u>). We would love for each club to submit something to the contest, even if it is just one entry (a President's letter, a meeting synopsis, a photo). The purpose of the contest is to help our clubs thrive by encouraging excellent newsletters and programs for our members. Your submissions let us all know about the amazing work your clubs are doing and inspire other clubs with your ideas. Let us toot our horn (literally and figuratively) when you win!

Lastly, I encourage you to mark the West Region Meeting on your calendars – April 18-20, 2024, in Corpus Cristi, Texas. The Artesia Club and GAC Tammy Rankin are hard at work preparing for the meeting. Tammy's employer, EOG Resources, has offered their office as a meeting space and will be providing speakers and field trip opportunities for us. If you can, please support them through your attendance. Look for the registration packet and donation letter soon.

Many Thanks, Heather Woods



#### **Board of Directors**

PRESIDENT Wendy Sparks Carl E. Gungoll Expl. LLC

PRESIDENT ELECT Kathy Martin Acadian Ambulance Service, Inc.

SECRETARY Kelli Hiltbrand Sutton Pump & Supply, Inc.

TREASURER Sue Weaver Osborn Heirs Company

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CENTRAL REGION DIRECTOR Michelle Burgard Devon Energy

NORTHEAST REGION DIRECTOR Shelly Hildebrant Hanley CPA PLLC

SOUTHEAST REGION DIRECTOR Angie Corvers ExxonMobil Chemicals

WEST REGION DIRECTOR Heather Woods Whiptail Midstream Wendy Sparks 2024 ADDC PRESIDENT 34627 E County Rd 1517, Paoli OK 73074 405.760.2884 (cell) <u>wsparks@cegx.net</u>

January 3, 2024

ADDC Membership

Happy New Year! I am very excited and proud to be serving you as your 2024 ADDC President.

I want to start by saying THANK YOU to those that have stepped up and committed to be our committee chairs this year! Several chairs are carrying over from last year, so we will have some experience at the helm. Thank you to al the Past Presidents as well that are helping to fill those positions!

Our 2024 Region Directors are looking for region reps to fill the committee positions. I think this is a great place to start to become more active in Desk and Derrick. These committees usually don't take up much time during the month and it is a way to learn something new! Please reach out to Michelle Burgard (Central), Shelly Hildebrant (NE), Angie Corvers (SE), or Heather Woods (West) and ask them how you can help!

The ADDC Budget and Planning Meeting will be held via Zoom on January 27, 2024. This is where we plan for the year and brainstorm on ways to save the Association money. If you have any questions or ideas, please reach out to your Region Directors, and let them know before that date! They will be giving us updates.

"Act as if what you do makes a difference. It does" -William James

Sincerely, Wendy Sparks





#### A Millennium's Worth of Good Ideas: Celebrating 10 of the Biggest Upstream Innovations Since 1999

By Trent Jacobs, Journal of Petroleum Technology, jpt.spe.org, Jan. 1, 2024

Find out what made the list of big technology breakthroughs that have shaped the oil and gas industry over the past quarter century.

[Click here!]

#### Proposed Legislation Would Dramatically Alter New Mexico's Principal Oil and Gas Law

By Jerry Redfern, Capital & Main, <u>sourcenm.com</u> Jan. 19, 2024

Three bills proposed for the New Mexico legislative session would shift the state's focus on the oil and gas industry by emphasizing public safety and environmental protections, denying permits and increasing penalties for companies in violation of the law, and making it easier for citizen groups to sue scofflaw operators...

[Click here!]

#### Ocean Freight Shipping Rates Set to Rise Further

By Andreas Exarheas, Rigzone Staff, <u>rigzone.com</u>, Jan. 24, 2024

'Carriers are trying to readjust services to make up for the additional sailing time around the Cape of Good Hope.'

[Click here!]

#### New Superlubricity Research Could Turbocharge Industrial Energy Efficiency

By Brian Westenhaus, oilprice.com, Jan. 24, 2024

University of Leicester scientists have made an insight into superlubricity, where surfaces experience extremely low levels of friction. This could benefit future technologies by reducing energy lost to friction by moving parts.

[Click here!]



**Source NM** 





# Oil and Natural Gas Revenue

The energy industry plays a critical role in the New Mexico economy and is an economic driver, both when prices are up and when prices are down. The state generates revenue from the extractive industries in a variety of ways, primarily through severance, gross receipts, corporate income and personal income taxes and royalties.

#### **Direct and Indirect Income**

New Mexico typically receives over \$4 billion in direct revenue from oil and gas production through severance and property taxes and royalty and rental income. Additional indirect income comes from sales and income taxes on oil and gas drilling and services.

In addition to production taxes, New Mexico collects royalties from oil and gas production on federal and state land and imposes property taxes both on the assessed value of the products severed and sold and on the production equipment.

Most years, oil and gas direct and indirect revenue make up 25 percent to 30 percent of total general

fund revenue, although that figure fluctuates depending on economic conditions and the health of the energy industry. Generally, a dollar increase in the per barrel price of oil translates into about \$45 million for the general fund, while a 10 cent increase in the price per thousand cubic feet of natural gas translates into \$27 million in additional revenue.

Most of the revenue deposited in the general fund comes from two sources: the oil and gas emergency school tax-a severance tax on oil, gas, helium, carbon dioxide, and other hydrocarbons-and federal mineral leasing payments-money passed on to the state for mining activity on federal land. Although taxes are assessed on all mining activity, income from oil and natural gas overwhelm other mining sources.

Revenue from oil and gas production also supports the state's two permanent funds and the early childhood care and education fund. The royalties collected from mining and other activity on state trust land, set aside at the time of statehood, are distributed to the land grant permanent fund. The State Investment Council invests the fund, and 21 trust land beneficiaries, such as public schools and hospitals, receive interest payments each month based on the income generated by the land in their specific trust. The beneficiaries also receive payments from leases, rentals and other renewable uses of the

OIL NATURA GAS

trust land. The common school fund, which benefits public schools and is part of the general fund, is the largest trust beneficiary, receiving about 85 percent of annual distributions.

The severance tax permanent fund receives revenue from taxes on the extraction of oil and gas, primarily, but also on the extraction of other minerals. The revenue is used to retire

Direct general fund revenue Revenue for capital outlay funds and early childhood

debt for government projects. The State Investment Council also invests the severance tax permanent fund.

The early childhood fund receives distributions when revenues from oil and gas exceed five-year averages and general fund reserves are at least 25 percent of recurring appropria-

tions. The fund distributes \$30 million to the early childhood education and care department or 5 percent of the three-year average of the fund, whichever is greater. Expenditures may be used for early childhood education programs.

At over \$20 billion, the three funds make up one of the world's largest educational endowments.

#### Natural Gas Liquids and Heavy Crude

New Mexico producers sell both "dry" natural gas and natural gas liquids containing propane and other "heavier" hydrocarbons, and while the volume of NGLs produced is much lower, the price tends to be much higher. The natural gas price in LFC economic forecasts reflects both the market value and the value added through the natural gas liquids premium.

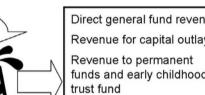
Because New Mexico produces "heavy" crude oil, which has a higher sulphur content, it requires additional processing and attracts a lower price. The price tends to run slightly behind the price for West Texas Intermediate, the national indicator.

#### For More Information:

· Finance Facts on oil and gas production, the permanent funds, investments, and general fund reserves can all be found at https://www.nmlegis.gov/Entity/LFC/Understanding\_Government\_Finances

. The consensus revenue forecast, which includes data on oil and gas revenue, is at https://www.nmlegis.gov/Entity/LFC/Revenue Economic Reports and Tax Policy

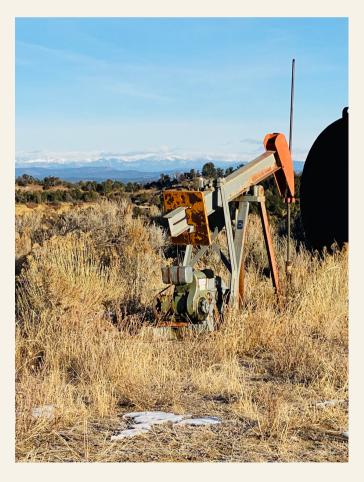
Legislative Finance Committee 325 Don Gaspar, Suite 101, Santa Fe, NM 87501 (505) 986-4550 www.nmlegis.gov/Entity/LFC/Default August 2023



Property and gross receipts tax revenue to state and local governments

# **A.I.M.E.E. Contest Committee**





The A.I.M.E.E. Committee prepared and submitted the Desk and Derrick Club of Farmington's annual entries for the contest. The group met at Durango Joe's and followed up via email to finish the entry preparations. Kudos to Esther Greyeyes and Philana Thompson for leading the charge to implement electronic submissions. It made our process much more efficient! Pictured at left is our Best Industry Photograph entry taken by Philana Thomspon.



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# **Desk and Derrick Christmas Party**





We filled a Toys for Tots tote clear full and collected cash donations for a family in need. Here is to another fantastic year with many warm wishes for the next. Kim Cadle and Kari Burkhow threw another great Christmas Party. Friends and laughter made for a fun night. We had a sock exchange and played fun games like a plastic wrap prize ball, super-wrapped present box, and a candy cane marshmallow chopstick competition.



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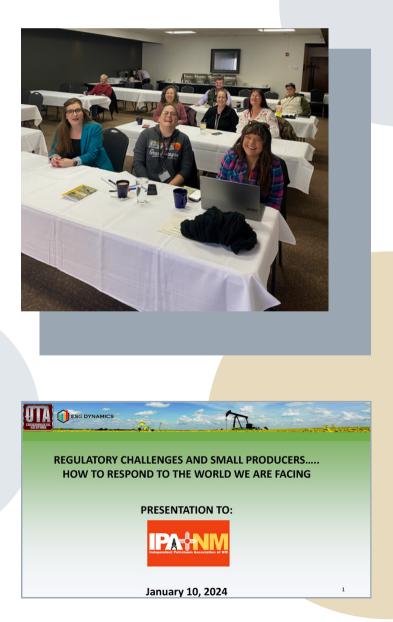
# **IPANM Methane Training Seminar**



The Independent Petroleum Association of New Mexico (IPANM) hosted a seminar discussing methane regulations especially for smaller producers. A number of Desk and Derrick members attended including Vanessa Fields, Nicole Alley, Amy Archuleta, Helen Trujillo, Trudy Cundiff, Philana Thompson and Dave Brown. Grant Swartzwelder of OTA Environmental Solutions was the guest speaker. Email Heather if you would like a copy of the slides from the presentation.

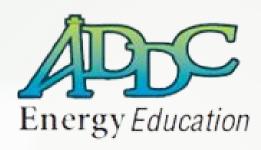


Membership Committee Chair Helen Trujillo presented Amy Archuleta with her five-year membership certificate while at the meeting. Way to go Amy!



# 2024 Meeting Schedule

January 25; 12pm	Flowco Production Solutions - Plunger Lift System
February 15; TBD	Expert Downhole - Swab and Slickline Presentation
March 21; TBD	Desk and Derrick Awareness Month - D&D Kahoot!
April 18-20	West Region Meeting; Corpus Christi, Texas
April 25; 12pm	San Juan College School of Energy - Well Control
May 16; TBD	Solar 1 - Solar Ground Breaking
May Social; TBD	Social - TBD
June 15; TBD	Tentative Field Trip - Cumbres & Toltec Geology Tour
July 18; TBD	Walsh Engineering - FLIR Camera Operation
August 15; TBD	Tentative Harvest Midstream - Carbon Capture
September 13	Bogey Bash - Pinon Hills Golf Course
September 24-28	ADDC Convention; Dallas, Texas
October 17; 6pm	Industry Appreciation Banquet - Walsh Engineering
November 21; TBD	Closed Meeting for Elections - TBD
December 19; 6pm	Christmas Party - Merrion Oil & Gas





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# 2024 Board of Directors

President	Heather Woods	KBurkhow@MarathonPetroleum.com
President-Elect	Nicole Alley	Nicole@WalshEng.net
Treasurer	Helen Trujillo	HTrujillo@RLBayless.com
Secretary	Philana Thompson	PThompson@Merrion.bz
Director	Trudy Cundiff	TCundiff@RLBayless.com
Parliamentarian	Nell Lindenmeyer	Nell@APlusWell.com
Immediate Past President	Kari Burkhow	KBurkhow@MarathonPetroleum.com

Committee Chairs				
AIMEE	Heather Woods Runell Seale Nicole Alley Kari Burkhow	Heather.Woods@WhiptailMidstream.com RASeale@outlook.com Nicole@Walsheng.net KBurkhow@MarathonPetroleum.com		
Bogey Bash	Amanda Wangen Nicole Alley Evangelena Benallie Christine Walters Sheryl Clark	Amanda.Wangen@DuganProduction.com Nicole@WalshEng.net Evangelena.Benallie@DuganProduction.com CMW@HallEnvironmental.com Sheryl.Clark@SouderMiller.com		
Bulletin	Heather Woods Nicole Alley	Heather.Woods@WhiptailMidstream.com Nicole@WalshEng.net		
ByLaws	2024 Board	HeatherWoods@WhiptailMidstream.com		
Education/ Program/ Field Trips	Shacie Murray Kari Burkhow Nicole Alley Heather Woods	Shacie@Merrion.bz KBurkhow@MarathonPetroleum.com Nicole@WalshEng.net Heather.Woods@WhiptailMidstream.com		
Hospitality/ Reservations	Philana Thompson	PThompson@Merrion.bz		

### **Committee Chairs (Continued)**

Industry Appreciation	2024 Board	Heather.Woods@WhiptailMidstream.com
MemberShip	Helen Trujillo	HTrujillo@RLBayless.com
2024 Energy Conference	Esther Greyeyes Linda Dean Philana Thompson	EJGreyeyes@Merrion.bz Bliss44_srdlkd@msn.com PThompson@Merrion.bz
Photography/ Scrapbook	Shacie Murray Helen Trujillo	Shacie@Merrion.bz HTrujillo@RLBayless.com
Philanthropic Endeavors/ Public Relations/ Social Media	Helen Trujillo	HTrujillo@RLBayless.com
San Juan Medical	Runell Seale Esther Greyeyes	RASeale@Outlook.com EJGreyeyes@Merrion.bz
San Juan Regulatory Workgroup		



# Purpose

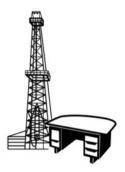
The Association of Desk and Derrick Clubs (ADDC), is an international non-profit organization, is a premier provider of education and professional development. ADDC's purpose shall be to promote the education and professional development of individuals employed in or affiliated with the petroleum, energy, and allied industries, and to educate the general public about these industries as well as the companies and global communities the members serve.

# Mission

Our mission is to enhance and foster a positive image to the global community by promoting the contribution of the petroleum, energy, and allied industries through education by using all resources available.

# **Benefits of Membership**

- Professional development through informative programs, on-site field trips, seminars and workshops.
- Personal and business horizons expanded by networking with industry leaders and colleagues throughout the United States and Canada.
- Opportunities to enhance communication and leadership skills.
- Education in the technologies of our ever-changing industry.



# Association of Desk and Derrick Clubs

### 2024 Membership Form

The Association of Desk and Derrick Clubs (ADDC), an international non-profit organization, is a premier provider of energy education and professional development. ADDC's purpose shall be to promote the education and professional development of individuals employed in or affiliated with the petroleum, energy, and allied industries and to educate the general public about these industries as well as the companies and global communities the members serve.

Club:		Region:	Mailing Address:			
Submission Type	: 🖵 Renewal	🖵 New Member	City:		State	:
Member Type:	Professional	Galaxie Student	Country:	Country:Zip:		:
			Office Ph	one:		
Last Name:			Home Ph	one:		
First Name:			Cell Phon	e:		
Company Name:			Primary E	mail:		
Job Title: Secondary Email:						
Age:	21-30 31-4	0 41-50	51-60	61-70	71-80	80+
NOTE: Membership Dues and Donations to the Association of Desk and Derrick Clubs are not tax deductible as CHARITABLE						

NOTE: Membership Dues and Donations to the Association of Desk and Derrick Clubs are not tax deductible as CHARITABLE CONTRIBUTIONS but may qualify as BUSINESS DEDUCTIONS on Federal and State Tax Returns. DUES WILL NOT BE USED FOR LOBBYING PURPOSES.

<b>Release Name:</b> For purposes of membership recruiting, I authorize the part of a list of ADDC members.			Association of De Release Name?	sk and Derrick Clu	bs to release my name as
Corporate Contri	ibution: Amount		Local	Regional	Association
Dues: Association Dues - Professional: \$55.00 Club: \$ Region: \$   Association Dues - Student: \$15.00 Club: \$ Region: \$   RETURN THE COMPLETED FORM WITH FULL PAYMENT TO:					
Signed		Association Dist			

Association Distribution Office 5014 FM 1500 | Paris, TX 75460 Email: ado@addc.org | Phone: 405-543-3464