of Desk and **Derrick Clubs**

Tri-State Board of

President: Michael Nelligan

Directors

Vice President: Beth Etzkorn

Secretary: Hilary VanHaaften

Treasurer: Ryan Masterson

> Director: **Alesia Cato**

Director: Shelly Hildebrant

Immediate Past President: Emily VanHaaften

In This

Issue	
ADDC President's Letter	2
ADDC President's Letter (continued)	3
Northeast Region Director's Letter	4
Why is Diesel More Expensive than Gasoline?	5
Tri-State President's November Letter	6
Tri-State October Minutes	7
November	8

Calendar of Events

addo Tri-State News

November 2022 -

Tri-State Desk and Derrick



Editor's Musings



Today is November 11th, the day we celebrate and honor our veterans for their service to our country and for the sacrifices that service has entailed. Thank you to all our veterans past and present and to the families who serve along side of them.

November is also the time we pause to give thanks for the blessings we enjoy as a country and personally. Remembering to giving thanks shouldn't be limited to one day in the year when we gather with family and friends to feast and enjoy each other's company. Giving thanks should be as natural as breathing and exercised as regularly. With that thought in mind, I want to join with you in thanking each of our club's officers for sharing their time and talents this past year and volunteering to do so again in 2023. That thank you also extends to Sam Thomas for serving as the Northeast Region Director for 2022.

I'm certain you have seen enough advertising for potential Christmas gifts to know that Christmas is coming up fast. Don't forget to mark your calendar for the Tri-State's annual Christmas Party on Thursday, December 8th at CountryMark's Pavilion in Mt. Vernon, Indiana. The club will provide the meat and members are asked to sign up to bring a side dish or dessert. As in the past, if you wish to participate in the "dirty Santa" game, please bring a wrapped gift in the \$25.00 range. Emily will be sending out more detail along with a survey for you to let her know what dish you plan to bring so we will be assured of a wide variety of food. As much as I like Christmas cookies, a dinner with all cookies wouldn't be good idea.



Donna Hartig, Editor

Opinions expressed in this publication are exclusively those of the author and not necessarily those of the Association of Desk and Derrick Clubs or the Tri-State Club.

Contact the Editor:

Donna L. Hartig P O Box 5127, Evansville, IN 47716-5127 Phone: 812.618.8301



Board of Directors

PRESIDENT **Philana Thompson**Merrion Oil & Gas Corporation

PRESIDENT ELECT **Barbara Pappas**Cobra Oil & Gas Corp.

SECRETARY
Wendy Sparks
Carl E Gungoll Exploration LLC

TREASURER **Heather Woods** Souder, Miller & Assoc.

IMMEDIATE PAST PRESIDENT **Evelyn Green** GBC Minerals, Ltd

PARLIAMENTARIAN Nell Lindenmeyer A-Plus Well Service, Inc

CENTRAL REGION DIRECTOR Jamie Sabata Gardner Cryogenics/ Air Products

NORTHEAST REGION DIRECTOR Samuel Thomas

SOUTHEAST REGION DIRECTOR **Kathy Martin** Acadian Ambulance Service, Inc

Interim-WEST REGION
DIRECTOR
Esther Greyeyes
Merrion Oil & Gas Corporation

Philana Thompson 2022 ADDC President 610 Reilly Ave, Farmington, NM 87401 505-486-1171 pthompson@merrion.bz

November 2022

This year like all those in the past focused on membership, what I found to be the hardest to tackle are recruiting and maintaining membership! What I hear from our members are they do not feel comfortable suggesting or asking to do new things, they are not being given the opportunity to step up and learn and volunteer on committees or boards and when they do, they are being criticized for not doing it the right way.

Being a part of other non-profit organizations, I have had many great leaders share information and websites full of guidance, and these items really hit home:

- 1. **Can't recruit new volunteers.** How many new volunteers have you had sign up within a month? It's a problem if your nonprofit struggles to find and retain volunteers. Volunteers are like employees: they won't do their best if they feel they're not appreciated. Volunteers want to feel as if they're a part of something big, not a dictatorship.
- 2. Current volunteers leave or don't show up. Volunteers want to feel appreciated. They also want to be a part of the organization by having their ideas listened to and discussed. If the nonprofit management team ignores volunteers, your organization won't stay open for long.
- 3. **Decisions are hindered by too many decision makers**. If the nonprofit management team puts up obstacles and roadblocks every time something needs to be approved, the organization will fold. There's a time and a place to get approval from the board of directors. However, if qualified volunteers are questioned about this or that all the time, they'll walk and help another organization.
- 4. The organization is outdated, tired and old. How long has the organization been in business? If it's been 10 years or more, it could be time to close or regroup. A nonprofit that hasn't kept up with the changing times is in danger of closing. Why? Because there's one constant in life and that's change. If you're not changing, you're dying.

Source: https://savvy-writer.com/nonprofit-management/

Just because something has always been done a certain way does not mean it has to continue to be done that way. Are we ready to step back and let those who are wanting to learn and serve take us to the next level! I want to give a shout out to Linda Rodgers & Nell Lindenmeyer for being just that, long time members who helped guide myself and others like me who wanted to give back to an organization that has done so much for us. They let me grow and make mistakes without criticism but were by my side to offer feedback and support. Who when I asked, "Can I make this change?" and they said, "You most certainly can!" I did not always do things like those before me, but I know those before me did what was best for ADDC during that moment in time for its members or we would not have made it this far.

Philana Thompson's

November 2022 ADDC President's Letter (continued)

We need mentors to help these next generations find their own path and take this organization into the future! ADDC has so much to offer, and we have a great platform to continue to offer education about our industry, networking and building friendships for another 71+ years. We have the keys to the past and the future within our membership, as I said in my president's report at convention, I will not go down without a fight. I am not ready to admit defeat because we are outdated, tired & old! Those coming up are the key to the future and we need mentors to guide them, not hold them back! With demanding jobs and family needs, who would want to put energy into something that provided no value, feeling ignored or not appreciated and not heard!

Combatting membership decline will require forward-thinking and a willingness to change and adapt new policies and processes. Additionally, not every approach may work, so understanding that and knowing that we can always try a different approach if one does not work.

We will be sending out a membership survey soon we need your honesty, and we need your thoughts on how we move forward.

Prayers and Blessings!
Philana Thompson
pthompson@merrion.bz

Thank you to the people who made the Tri-State's Pork Loin Fundraiser a success

John Girot
Kara Kuykendall
Jonathan Girot
Mindy Girot
Tri-State Members

Tri-State's scholarship program is possible because of you.



Sam Thomas Northeast Regional Director 2022 Cell (502) 417-9047 sthomas@iglou.com

Board of Directors

PRESIDENT **Philana Thompson**Merrion Oil & Gas Corporation

PRESIDENT ELECT Barbara Pappas Cobra Oil & Gas Corp.

SECRETARY
Wendy Sparks
Carl E Gungoll Exploration LLC

TREASURER **Heather Woods**Souder, Miller & Assoc.

IMMEDIATE PAST PRESIDENT **Evelyn Green** GBC Minerals, Ltd

PARLIAMENTARIAN **Nell Lindenmeyer** A-Plus Well Service, Inc

CENTRAL REGION
DIRECTOR
Jamie Sabata
Gardner Cryogenics/ Air
Products

NORTHEAST REGION DIRECTOR **Samuel Thomas** SEAD, LLC

SOUTHEAST REGION DIRECTOR Kathy Martin Acadian Ambulance Service, Inc.

WEST REGION DIRECTOR Ingrid Burton

NOVEMBER 2022

Thanksgiving is a great time to get back together with your family and friends and be thankful for another great year.

As we continue to see the price of oil at very high values, it is nice that the oil and gas industry can hopefully get back to higher level of productions and profits. It is a tough environment in the oil patch with regulations and the political environment affecting us all.

Let us be thankful that America still is a strong nation and a world leader. Hopefully we can improve with new leadership and get out the vote for those that will best improve your community and this country so that it can be safe and secure.

Let's think about the new year that is just around the corner and encourage your friends and colleagues to join ADDC this coming year. Start thinking about your regional event in the spring. You have a great place to come to when you join us at French Lick, IN. The venue is unbelievable, and you will not be disappointed with the May 17-21, 2023 event. With the Tri-State Club as the host club, it will be a great time for all.

Of course, if there is anything you need from me at any time, please do not hesitate to call my cell or send me an email.

Let's continue to work together to make 2022 a great year and finish strong and be one of the best years ever for the ADDC!

Sincerely,

Sam Thomas

Sam Thomas NE RD 2022

Why is Diesel More Expensive Than Gasoline? Author: Donna L Hartig

The mid-term election is over but one of the issues on most American's minds when polled prior to the election was/is inflation. The cost of everything from building supplies to groceries seems to be climbing daily. The cost of gasoline for the family car/truck is one factor in inflation, but there's another fuel at the gas station that's helping to drive up the price of almost everything else even more---diesel.

Gasoline and diesel are both petroleum distillates. Wikipedia defines a petroleum distillate as any mixture of VOC (Volatile Organic Chemical) produced by condensing vapors of petroleum during distillation, including, but not limited to, naphtha, aviation gasoline, motor gasoline, kerosene, diesel oil, domestic fuel oil, and petroleum solvents.

Although diesel costs less that regular gasoline to produce, nationally it runs more than a \$1.00 higher at the pump. Why? There are three primary reasons for the price discrepancy: the transition to cleaner diesel blends, higher state and federal taxes, and diesel's supply and demand.

Transitioning to cleaner diesel blends:

Since 2014, the EPA has regulated that all diesels sold and produced in the United States must be ULSD (ultra-low sulfur diesel) – a standard of diesel which limits sulfur contents to 15 parts per million. The EPA's regulations greatly benefit the environment but lowering the sulfur content of diesel has led to lower energy density (less fuel economy per gallon) and raised production costs at the refinery.

Higher state and federal taxes:

Since 1993, the federal motor fuel excise tax had added an extra 18.3 cent tax on gasoline and a 24.3 cent tax on diesel. Revenue from the tax supports the Highway Trust Fund, a federal purse that finances the construction and maintenance of highways and other mass-transit projects. In addition to the federal tax, each state has its own additional tax on both fuels — the average diesel tax is 7.55 cents higher than for gasoline. The higher tax reflects the fact that the primary vehicles with diesel engines, freight trucks and buses, are substantially heavier and deteriorate roads considerably more than the average automobile.

Supply and demand:

In addition to the war in Ukraine restricting the flow of oil out of Russia and low refinery capacities restricting the supply of diesel, a worldwide post-Covid economy is driving the demand for goods transported by semi-trucks, trains, and barges across the country as well as cargo jets, and ships around the globe. Not only does diesel power transportation, many homes in the eastern part of the United States and around the world are primarily heated with home heating oil which is essentially the same product as diesel. It also powers essential equipment like construction and farming equipment, fire engines, and military vehicles.

Gasoline might power American cars, but because diesel powers the American economy, its price also affects our daily lives.

Source: CNN Business — Article by Benjamin Taubman 7/26/22



Board of Directors

Tri-State Club

PRESIDENT

Michael E. Nelligan Countrymark Refining & Logistics,

IMMEDIATE PAST PRESIDENT

Emily VanHaaften Simple Desk, LLC

VICE PRESIDENT **Beth Etzkorn**Dee Drilling Co

SECRETARY

Hilary VanHaaften

Countrymark Refining & Logistics.

TREASURER

Ryan Masterson Kemper CPA Group LLP

DIRECTOR

Shelly Hildebrant

Hanley & Miller PLC

DIRECTOR
Alesia Cato

Illingworth Law Group LLP

Michael Nelligan

Tri-State Club President Countrymark Refining and Logistics, LLC 6701 Lower New Harmony Road Mt. Vernon, IN 47620 C: 812.270.2683 michael.nelligan@countrymark.com

November 2022

Autumn is in full swing in the Illinois Basin. The weather has been perfect for being outside and raking the leaves that have fallen from the trees (unless you happen to be my neighbor; clean your yard up, Brad!).

The fall pork loin fundraiser was a huge success. Thank you to everyone who sold and purchased pork loins. We sold 346 delicious pork loins! A huge thank you to John Girot, Kara Kuykendall, Jonathan Girot and Mindy Girot. The amount of time, effort and pride they all put into this fundraiser is nothing short of incredible.

Our next meeting will be held on November 17th. Details of this meeting will be announced soon. We will be voting for our 2022 Officers at this meeting. The slate of 2023 nominees are as follows:

President – Michael Nelligan Vice President – Beth Etzkorn Secretary – Hilary VanHaaften Treasurer – Ryan Masterson Board of Director – Linda Henning

We will also be planning for the upcoming Northeast Region Meeting at our November meeting. We have a great start from the 2022 meeting we were planning for French Lick, but still have a longs way to go. Your attendance and participation is greatly appreciated.

I look forward to seeing everyone November 17th.

Yours truly,

Michael Nelligan





Tri-State Desk and Derrick October 20, 2022 Minutes



The October meeting was held at The Red Wagon in Poseyville, IN on October 20th at 5:30 pm. The following members were present: Emily Van Haaften, Michael Nelligan, Sam Thomas, Alesia Cato, Beth Etzkorn, Donna and Gary Hartig, Travis Thompson, Jim Elder, Stacee Dover, Ryan Masterson, Dan Eager, Hilary Van Haaften and Linda Henning. Stacee Dover attended remotely.

Our presenter was Rian Waterbury along with this wife Karen in attendance. He is a landman with Waterbury Enterprises.

President Michael Nelligan called the meeting to order at 5:35 pm. The September minutes were approved with a motion by Linda Henning and seconded by Jim Elder. The Treasury report was approved subject to audit with a motion by Travis Thompson and seconded by Sam Thomas.

Under Old Business:

Michael Nelligan gave an update on the scholarship recipients. He stated that he was still awaiting to pay for one recipient that will be in June 2023.

Emily provided an update on the Golf-n-Grub total revenue of \$3,563.94 with a total of 87 registered participants.

Under New Business:

Michael Nelligan provided an update on the convention. He stated the ADDC membership has declined again nationally. They had a total of 34 clubs eligible with 24 attending. There was one amendment to the bylaws regarding having to pay for a CPA to review financial reports. Heartland Group will be disbanding, and 1 member would like to transfer over to the Tri-State club.

Michael Nelligan presented the AIMEE awards to Donna Hartig. She received 3rd place for 2021 Best Industry Article and 2nd place for 2021 Best Small Bulletin.

INOGA Annual Meeting 50/50 Winner was Tanya Almond in the amount of \$355.00. Michael Nelligan received the President's Award at this meeting also.

Reminder that the Pork Loin sale will be November 4th and volunteers needed to help deliver.

Christmas Party will be on December 8th at CountryMark Pavilion. We will have a carry-in dinner with the club providing the meat. Emily Van Haaften will be sending out a Sign-Up Genius to make sure we have a variety of dishes provided. There will be a gift exchange with a budget of no more than \$25.00

Northeast Region Meeting – French Link will be May 2023. Emily Van Haaften and Michael Nelligan have agreed to be CO-GAC. The hotel contract has been signed.

Nominations were closed by Donna Hartig and seconded by Alesia Cato for the Officers of Next Year.

Michael Nelligan – President Beth Etzkorn— Vice President Ryan Masterson – Treasurer Hilary Van Haaften – Secretary Linda Henning – Director

HAPPY THANKS GIVING

The next meeting will be virtual only on November 17th at 5:30 pm.

Respectfully submitted, Hilary Van Haaften, Secretary

Tri-State Desk and Derrick Club Serving Indiana, Illinois and Kentucky



Association of Desk and Derrick Clubs www.addc.org

The Tri-State Desk and Derrick Club was chartered in 2012 by the Association of Desk and Derrick Clubs for the purpose of educating its members and the general public about the petroleum and allied energy industries and their contributions to society. Meetings are held the third Thursday of each month. Membership is open to persons employed in or retired from the petroleum, energy and allied industries as well as individuals interested in increasing their knowledge about these industries. For more information about the Tri-State Club, contact Pres. Michael Nelligan, Countrymark Refining & Logistics, LLC, 6701 Lower New Harmony Road, Mt. Vernon, IN 47620 812.833.2526

November 2022

SUN	MON	TUE	WED	THU	FRI	SAT
		1	2	3	4	5
Fall Back	7	8 VOTE	9	10	VETERANS	12
13	14	15	16	Tri-State Meeting 5:30	18	19
20	21	22	23	24	25	26
27	28	29	30	**************************************		

Ryan Masterson 11/15 Hazel Pate Donna Hartíg 11/21 Línda Henníng 11/22 Hilary VanHaaften 11/24

